

**THE CITY OF POUGHKEEPSIE
NEW YORK**

**COMMON COUNCIL MEETING
MINUTES**

Tuesday, February 17, 2015 6:30 p.m.

City Hall

I. PLEDGE OF ALLEGIANCE:

ROLL CALL - All Present

II. REVIEW OF MINUTES:

III. READING OF ITEMS by the City Chamberlain of any resolutions not listed on the printed agenda.

REMOVE

VII. MOTIONS AND RESOLUTIONS:

- 2. FROM CITY ADMINISTRATOR BUNYI, Resolution R15-15, Resolution, amending the budget to provide for two full time bus drivers.**
- 4. FROM CORPORATION COUNSEL ACKERMANN, Resolution R15-18, regarding the redevelopment of vacant properties located at 21 Hooker Avenue, 36 Gifford Avenue and 263 Church Street.**
- 5. FROM ASSISTANT CORPORATION COUNSEL AQEEL, Resolution R15-19, approving amendments to the police departments tow rotational list.**

IV. PUBLIC PARTICIPATION: Three (3) minutes per person up to 45 minutes of public comment on any agenda and non-agenda items.

Ken Stickle 118 Catharine Street: wants to know what happened with the street clearing that was discussed at the last meeting, there are still a number of sidewalks that have not been cleared – parking meters are now more difficult to get to, unreasonable and unrealistic – clean Main Street – disappointed in the city for not handling snow removal well

Adam Ichen 28 Terrace Lane: campaign finance reform: public matching system – come together and pass this because Poughkeepsie needs this

Constantine Kazolias 47 Noxon Street: mentions the 400 ‘zombie’ houses mentioned in the Poughkeepsie Journal – towing complaints: should be kept on this side of the river – parking meter: Children’s Museum, the City should put them down by the river front – against the sale of Wheaton Park, very against it, thinks the council should stand up and keep it as a park, *keep river front property for the kids, keep the parks as parks*

V. MAYOR’S COMMENTS:

Not Present

VI. CHAIRMAN’S COMMENTS AND PRESENTATIONS:



Common Council
City of Poughkeepsie
62 Civic Center
Poughkeepsie, NY 12601

Democratic Majority Response
Tuesday, February 17, 2015
Common Council Meeting

Good Evening ~~Mayor~~, City administration, colleagues, and residents of and visitors to our fine City.

As Chairman of this body, it is my honor to present to you the Majority's response to the Mayor's State of the City address of January 20—it includes our review of the challenges and accomplishments underscoring 2014 and our hopes, plans, and vision for 2015.

Tonight we come together to honor the City of Poughkeepsie, a City brimming with possibility—one rich in history and diversity, and ripe with potential. As we open the page on a new year.....*a new and exciting year*.....we stop and take stock of all that we've accomplished over the last several months. And while there are some in the community that may see this year as a "lame duck" year for city government, rest assure that this energized body will continue to work hard every single day as we have since Day 1 to serve you the residents and will push forward an aggressive agenda of bold ideas and plans.

In January of 2014, the City of Poughkeepsie swore in a new Council, five of whom were newly elected to their positions and four of whom, for all practical purposes, were new to municipal government. Although some in our community had indicated some skepticism over such a collection of "freshmen" faces, it soon became clear that this Council was capable of affecting positive changes in our community.

Indeed, our accomplishments stand to position Poughkeepsie for the next phase of its history alongside other Hudson River cities currently enjoying an unprecedented renaissance.

Now, let's start with our commitment to seeing a cleaner, safer and more vibrant downtown Poughkeepsie. In April of last year, the Council approved the City Center Revitalization Plan, paving the way for the City to pursue additional funding for further

assessment and implementation of a five-point strategy to address the City's strategic development challenges while activating its assets. The Main Street Economic Development Strategy, as it's now branded, seeks to connect the Waterfront, Main Street, and Vassar to the East with frequent transit service along the Main Street corridor; **to convert the East-West Arterials that currently divides our City and routes potential visitors away from our business core, into attractive and safe boulevards that will add to the beauty of our city, not detract from it as the arterials have for decades now;** to transform Market Street into a "complete two way street," to restore Main Street as the Region's Primary Commercial Corridor; and to convert Vacant Lots into Transit-Oriented Housing. And with the help of the City's former Social Development Director, Paul Hesse, its contract planner, Kevin Dwarka (author of the City Center Revitalization plan), and the support of the Mayor's office and administration, the City has recently secured funding needed to use toward the implementation of this effort.

Also in support of the Main Street Economic Development Strategy, the Council's ad hoc Bus Service Committee has been meeting to initiate plans to expand Main Street transit and to assess the challenges inherent in providing a City-run bus service, as well as the opportunities to make the system more efficient using existing resources. I would like to take this time to acknowledge and thank Councilman Bob Mallory for his continued leadership, and Councilwoman ShaRon McClinton, Councilwoman Ann Perry and Majority Leader Tracy Hermann, who have served and continue to serve on that committee. We look forward to introducing some exciting measures in 2015 - ones that will enhance our current system and make it easier for riders to navigate. I should also note that we would not be undertaking this long term plan of action, without the firm belief that our bus system is a city owned and operated transit system and that it should remain that way.

Further leveraging Poughkeepsie's position for revitalization and economic development, the Council, in November of last year, voted to enact form-based zoning along the Poughkeepsie waterfront in support of Waterfront Transit-Oriented District (the WTOD). While this move was controversial within some community circles, this form-based zoning code is widely considered to be among the best-practices of progressive urban development, in that it ensures that new development fits into the character of the community and neighborhood. The zoning is just one component of the Waterfront Redevelopment Strategy, which we look forward to further vetting this year, and you, THE PUBLIC, can look forward to more opportunities to weigh in on that discussion in the coming months. Both the Main Street Economic Development and Waterfront Redevelopment Strategies speak to the absolute need for the City to have a dedicated planning and development professional, one who can leverage the funding opportunities

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that are available and who can work with the County, State, community, and other local stakeholders in optimizing these opportunities. You will recall that the City has not had a dedicated planning department or an economic development director for many years now. We urge the Mayor to rethink the abolishment of these positions, positions that are critical and the foundation to any successful forward thinking city.

We would also like to highlight a few key pieces of legislation enacted last year that speak to the existing quality of life here in the City of Poughkeepsie. In October, the Common Council unanimously passed legislation that will require banks to post a \$10,000 bond on each foreclosed or vacant property - we did so becoming the 1st in the State to enact such a law. If the property is not taken care of, the city can draw upon the bond for maintenance and upkeep of the property. The end result: less blight, more accountability, and a greater attempt by the banks to work with property owners to avoid foreclosure. We would like to thank Nobody Leaves Mid-Hudson, Community Voices Heard and other community partners for their work on advancing this vital issue. We also commend the Poughkeepsie Journal for their front page story today that highlighted the state's push for a Zombie Law and our own Foreclosure Bond Law. Sadly our own law has yet to be implemented. We would like to call upon the mayor and the City administration to fill the administrative position called for in the legislation and supported by the Council budget. The success of our program rests firmly on a dedicated administrator and the failure to implement one on the basis of political pandering is serving to rob the City of needed revenue and to keep it in a state of everlasting blight. While this law was passed months ago, its roll out still awaits. We urge you, Mr. Mayor, to follow the law and to do what is right by this City - support and implement this law today, before another home becomes a vacant in our city. The abundance of vacant and foreclosed homes in this city is an epidemic and needs immediate action. We cannot afford to wait another day.

Additionally, in October, the Council adopted an ordinance that reduces from six to three the number of violations in a 12-month period that would allow the city to deem someone a "chronic and persistent" offender of the sanitation ordinance. The offender will be subject to a \$2,500 fine and the costs of immediate abatement of the violation and administrative fees. This ordinance sends a message to landlords who have been negligent that the City is serious about turning its image around and improving the quality of life for all those who live in, work in, and visit Poughkeepsie.

This body also recognizes the importance of preserving and protecting our history and local historic sites. Poughkeepsie is home to many important landmark structures - some in better shape than others, but regardless of their look, these treasures must be protected from possible demolition when economically feasible. I wish to thank Vice Chairman Joe Rich for his leadership in seeing that 204 Church Street, a historic property located in his

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ward, was saved from the wrecking ball through a joint effort of this City Council, the corporation counsel and Ethan Allen Staffing which previously owned the building. Much thanks must also be given to city resident and historical researcher Holly Wahlberg for all of her efforts as well. This majority body saw the historical and neighborhood value of saving this building and I thank all who supported the deal. I can assure you that this body will continue to fight to preserve our great history. No dollar value or purchase price can replace the loss of a historic site tied deeply into the fabric of our city. The preservation and protection of our city's historic neighborhoods and buildings will remain a top priority of this body, **while this majority sits in these chairs.**

Also, we wish to recognize the importance of the arts community here in the City of Poughkeepsie. While many other communities in the region have embraced the arts, our city seems to have missed the boat on TRULY embracing this important and vital population of any community. Over the last year we have reached out to local artist and organizations to build relationships with them and acknowledge that their work in the city. This has been done by attending meetings, coordinating efforts with organizations such as Arts Mid-Hudson to bring art into these chambers and showcase our local artist both from our school district and at large. Arts can do so much for a community – just look at how this room has been brought to life by the simple placing of colorful works of art along the walls – imagine if we did throughout our city, placing colorful and meaningful works of art where dark spots and blight stand right now – how different a city we could be. Yes, this body is committed to continuing supporting the arts community and advancing an agenda forward that includes the arts community on every level.

Of course, improving the quality of life here in Poughkeepsie remains a daily fight. In further support of quality of life and the basic tenant of public safety, the Council continues to support efforts to expand our police and fire services, through initiatives aimed at enhancing community policing—a practice that has gained national attention as a vital and necessary resource in better connecting a community's police force to its people and..... through the budgeting of additional fire and safety personnel. The mayor, in his State of the City address, spoke of the great work OF OUR police and fire departments, and we too would like to acknowledge their remarkable efforts, which has translated to verifiable data that speaks to less crime and to a greater quality of life here in the City. Nevertheless, we once again urge the mayor to back his support of the efforts of these fine men and women by filling the positions called for in the Council's final adopted budget, including the additional firefighter, the fire inspector, the heavy equipment operator and sign maker. The Council's amended budget not only came in under the state-mandated tax cap, it also provided for the funding of these vitally necessary positions, as well as expanding funding for youth services. In the coming months, youth programs from across the City will have an opportunity to vie for this funding and to expand their programs to a community in dire need of such resources- this all due to a budget prepared and approved by this Council that increased youth funding by 80% for 2015. **Yes, 80%.** This is a Council that not only talks, but more importantly listens, to our residents and we are pleased to be able to offer this increase in youth funding in this year's budget.

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Our budget also included the funds needed to move the union negotiations toward resolution, which we look to do in 2015. This body recognizes the tremendous work that our union-supported and protected men and women do every day, clearing our streets, cleaning our parks, and providing vital, needed sanitation services that provides garbage pickup twice weekly. **What a great benefit they provide to the City and we are committed to keeping that service in-house.** From the boys in Orange, to the men and women of Blue, to our firefighters, to City Hall staff and everyone else in between - we say thank you for your service to this community. Your hard work does not go un-noticed and your employment here in the city of Poughkeepsie is deeply valued.

Finally, I thank Councilman Randall Johnson and Hermann for your service as liaisons to the Board of Education - your commitment to seeing a better school system is commendable. Every one of us in this room and those watching and listening, knows that improving our school system, from the buildings themselves to the teaching methods we use, is pivotal to the turnaround of this city. The school district, under the leadership of Superintendent Dr. Nicole Williams and Board President Ralph Coates is making progress and we stand as a City Council behind them in any and all efforts to improve our school district. It is with that belief that we offer our hand and full support in working with the school district on any and all levels to foster new partnerships and programs that will inspire our youth and give confidence to parents that the improvement of our school district continues to be a top priority of this city - as a whole.

In closing, this body recognizes that while we are confident in our first years successes, our city faces many challenges from many different fronts - from a heroine crisis, to a high level of drug abuse and trade, to neglected parks, to dirty streets, to still unacceptable levels of crime, to the need to attract new businesses and jobs to our city and much much more. But we also recognize the fact that not everything and every issue will be solved in a year, or two or even 5 or 10 years from now. The turnaround of this city will take much time and indeed much patience, and from my own personal experience as a lifelong resident of this city I know that patience in some corners of this city is running thin. How many times can we tell our residents about a "rebirth", about a "renaissance", and yet we continue to TALK ABOUT the same issues decade after decade with no real resolve. But please know that this body is serious as ever about moving our city forward one step at a time, it may not be as quick as some may wish or desire, but we have set an agenda not just for today but for our future. Too often politicians often only look at only the immediate future, what will get them the headlines, what will get them the votes. I can assure you this majority sees the big picture and is dedicated to seeing it through.

And the big picture for Poughkeepsie looks bright. We have many exciting and impactful projects in the works - from a new supermarket soon to be built in our downtown, to the planned Dutton property development, to upgrades to all of our parks and new parks being built such as the 9-11 Memorial park in front of city hall, to the planned renovation of the Pealton Mansion with new housing added on the grounds, to adding former derelict properties that have now been renovated and added to our tax rolls such as 31 S. Clinton Street, to the wonderful couple on Lafayette Place that have taken historic homes on that

street and transformed them into glimmering spots of hope and inspiration – this city is positioned to mark some great gains in the very near future. We just have to stay course and always put the people of this city over the politics of this city. If we continue to do that, then there is no stopping the progress that this city can make.

I speak for my colleagues in saying that it is among the highest of honors to serve our fine city and the constituents who call it home. We are extremely proud of the work that we have done this past year and are looking forward to—in collaboration with the mayor, the city administration and its staff—working towards an even brighter future in 2015. But this can only be done by working together.

Whether Democrat, Republican, Conservative or Independent, this Council stands ready to work with anyone and everyone to better this community - for that is what we were elected to do - to serve the people of this fine city. And serve we shall, until each and every neighborhood of this city, from Lent Street, to Meyer Avenue, from South Avenue to Reservoir Square, from the north side to the south side, see's the growth and improvement they so desperately deserve and need. Rest assure, this Council will settle for nothing less.

Thank you,

Christopher D. Petsas

VII. MOTIONS AND RESOLUTIONS:

- 1. A motion was made by Councilmember Rich and seconded by Councilmember Johnson to receive and print.**

RESOLUTION

R15-16

EXTRACT OF MINUTES

[Pump Station Renovation & CSO]

A regular meeting of the Common Council of the City of Poughkeepsie, Dutchess County, New York was convened in public session at the Council Chambers, City Hall, Poughkeepsie, New York on February 17, 2015 at 6:30 o'clock p.m., local time.

The meeting was called to order by Chairman Petsas, and, upon roll being called, the following members were:

PRESENT:

Councilmember Christopher D. Petsas
Councilmember Joseph Rich
Councilmember Robert L. Mallory, Jr.
Councilmember Lee David Klein
Councilmember Ann E. Perry
Councilmember ShaRon McClinton
Councilmember Randall A. Johnson II

Councilmember Tracy Hermann

ABSENT:

The following persons were ALSO PRESENT:

The following resolution was offered by Councilmember Rich, seconded by Councilmember Hermann, to wit;

BOND RESOLUTION DATED February 17, 2015

A RESOLUTION AUTHORIZING THE RENOVATION OF SEWAGE PUMP STATIONS AND IMPROVEMENTS TO ADDRESS COMBINED SEWER OVERFLOW, AUTHORIZING THE ISSUANCE OF SERIAL BONDS OF THE CITY OF POUGHKEEPSIE, DUTCHESS COUNTY, NEW YORK IN AN AGGREGATE PRINCIPAL AMOUNT NOT TO EXCEED \$7,756,000 PURSUANT TO THE LOCAL FINANCE LAW TO FINANCE THE COST THEREOF, AND DELEGATING CERTAIN POWERS IN CONNECTION THEREWITH TO THE COMMISSIONER OF FINANCE

BE IT RESOLVED, by the Common Council of the City of Poughkeepsie, Dutchess County, New York (the "City") (by the favorable vote of not less than two-thirds of all of the members of the Common Council) as follows:

SECTION 1. The modification of Meyer Avenue Pump Station and Pine Street Pump Station including station pumping equipment, station piping and valves, control upgrades and related facilities, the completion of storm sewer line separation to eliminate the Riverview Combined Sewer Overflow, and the relining of sewer pipes at various locations in the City to address sanitary sewer overflows to the receiving waters, is hereby authorized at an estimated maximum cost of \$7,756,000, and said amount is hereby appropriated therefor. It is hereby determined that said purpose is an object or purpose described in subdivision 4 of paragraph a of Section 11 of the Local Finance Law, and that the period of probable usefulness of said purpose is thirty years.

SECTION 2. It is hereby determined that the purposes constitute a Type II action as defined under the State Environmental Quality Review Regulations, 6 NYCRR Part 617, which has been determined under SEQR not to have a significant impact on the environment.

SECTION 3. The City plans to finance the total cost of said purposes by the issuance of serial bonds of the City in an amount not to exceed \$7,756,000, hereby authorized to be issued therefor pursuant to the Local Finance Law.

SECTION 4. Current funds are not required to be provided prior to the issuance of the bonds authorized by this resolution or any notes issued in anticipation of said bonds.

SECTION 5. The proceeds of the bonds herein authorized and any bond anticipation notes issued in anticipation of said bonds shall be applied to reimburse the City for expenditures made after the effective date of this resolution for the purposes for which said

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bonds are authorized. This resolution shall constitute a statement of official intent for purposes of Section 1.150-2 of the Treasury Regulations.

SECTION 6. Each of the bonds authorized by this resolution and any bond anticipation notes issued in anticipation of said bonds, shall contain the recital of validity prescribed by Section 52.00 of the Local Finance Law. The faith and credit of the City are hereby irrevocably pledged for the payment of the principal of and interest on said bonds as the same respectively become due and payable. An annual appropriation shall be made in each year sufficient to pay the principal of and interest on said bonds becoming due and payable in such year. There shall annually be levied on all the taxable real property of the City a tax sufficient to pay the principal of and interest on said bonds as the same become due and payable.

SECTION 7. Subject to the terms and contents of this resolution and the Local Finance Law, and pursuant to the provisions of Sections 30.00, 50.00 and 56.00 to 63.00, inclusive, of said Law, the power to authorize bond anticipation notes in anticipation of the issuance of the serial bonds authorized by this resolution and the renewals of said notes and the power to prescribe the terms, form and contents of said serial bonds and said bond anticipation notes (including without limitation the date, denominations, maturities, interest payment dates, consolidation with other issues, and redemption rights), the power to determine to issue said bonds providing for substantially level or declining debt service, and the power to sell and deliver said serial bonds and any bond anticipation notes issued in anticipation of the issuance of such bonds, is hereby delegated to the Commissioner of Finance, the Chief Fiscal Officer of the City. The Commissioner of Finance is hereby authorized to sign any serial bonds issued pursuant to this resolution and any bond anticipation notes issued in anticipation of the issuance of said serial bonds, and the Chamberlain is hereby authorized to affix the corporate seal of the City to any of said serial bonds or any bond anticipation notes and to attest such seal.

SECTION 8. The Commissioner of Finance is further authorized to take such actions and execute such documents as may be necessary to ensure the continued status of the interest on the bonds authorized by this resolution, and any notes issued in anticipation thereof, as excludable from gross income for federal income tax purposes pursuant to Section 103 of the Internal Revenue Code of 1986, as amended (the "Code") and, to the extent applicable, to designate the bonds authorized by this resolution and any notes issued in anticipation thereof as "qualified tax-exempt bonds" for purposes of Section 265(b)(3)(B)(i) of the Code.

SECTION 9. The Commissioner of Finance is further authorized, in her discretion, to execute a project financing and loan agreement and any other agreements with the New York State Environmental Facilities Corporation and/or the New York State Department of Environmental Conservation and/or the New York State Department of Health, and amendments thereto, and to take such actions and execute such documents as may be necessary to provide for the financing or refinancing of the specific objects or purposes set forth herein, or a portion thereof, by one or more notes or bond issues of the City and the sale of such issues to the New York State Environmental Facilities Corporation or its designee pursuant to the New York State Revolving Fund Program.

SECTION 10. The validity of said serial bonds or of any bond anticipation notes issued in anticipation of the sale of said serial bonds may be contested only if:

(1) Such obligations are authorized for an object or purpose for which the City is not authorized to expend money; or

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(2) The provisions of law which should be complied with at the date of the publication of this resolution are not substantially complied with; and an action, suit or proceeding contesting such validity is commenced within twenty days after the date of such publication; or

(3) Such obligations are authorized in violation of the provisions of the Constitution of New York.

SECTION 11. The Chamberlain is hereby authorized and directed to publish this resolution, or a summary thereof, together with a notice in substantially the form provided by Section 81.00 of the Local Finance Law, in the Poughkeepsie Journal, being a newspaper having a general circulation in the City and hereby designated as the official newspaper of the City for such publication.

SECTION 12. This resolution shall take effect immediately.

The question of the adoption of the foregoing resolution was duly put to vote on a roll call, which resulted as follows:

Councilmember Christopher D. Petsas	VOTING _____
Councilmember Joseph Rich	VOTING _____
Councilmember Robert L. Mallory, Jr.	VOTING _____
Councilmember Lee David Klein	VOTING _____
Councilmember Ann E. Perry	VOTING _____
Councilmember ShaRon McClinton	VOTING _____
Councilmember Randall A. Johnson II	VOTING _____
Councilmember Tracy Hermann	VOTING _____

The foregoing resolution was thereupon declared duly adopted.

Approved: February 17, 2015

John C. Tkazyik
Mayor

CERTIFICATE OF RECORDING OFFICER

The undersigned hereby certifies that:

(1) She is the duly qualified and acting Chamberlain of the City of Poughkeepsie, Dutchess County, New York (hereinafter called the "City") and the custodian of the records of the City, including the minutes of the proceedings of the Common Council, and is duly authorized to execute this certificate.

(2) Attached hereto is a true and correct copy of a resolution duly adopted at a meeting of the Common Council held on the 17th day of February, 2015 and entitled:

BOND RESOLUTION DATED February_17, 2015

A RESOLUTION AUTHORIZING THE RENOVATION OF SEWAGE PUMP STATIONS AND IMPROVEMENTS TO ADDRESS COMBINED SEWER

OVERFLOW, AUTHORIZING THE ISSUANCE OF SERIAL BONDS OF THE CITY OF POUGHKEEPSIE, DUTCHESS COUNTY, NEW YORK IN AN AGGREGATE PRINCIPAL AMOUNT NOT TO EXCEED \$7,756,000 PURSUANT TO THE LOCAL FINANCE LAW TO FINANCE THE COST THEREOF, AND DELEGATING CERTAIN POWERS IN CONNECTION THEREWITH TO THE COMMISSIONER OF FINANCE

(3) Said meeting was duly convened and held and said resolution was duly adopted in all respects in accordance with law and the regulations of the City. To the extent required by law or said regulations, due and proper notice of said meeting was given. A legal quorum of members of the Common Council was present throughout said meeting, and a legally sufficient number of members (two-thirds of the Common Council) voted in the proper manner for the adoption of the resolution. All other requirements and proceedings under law, said regulations or otherwise incident to said meeting and the adoption of the resolution, including any publication, if required by law, have been duly fulfilled, carried out and otherwise observed.

(4) The seal appearing below constitutes the official seal of the City and was duly affixed by the undersigned at the time this certificate was signed.

IN WITNESS WHEREOF, the undersigned has hereunto set her hand this ___ day of _____, 2015.

-SEAL-

Deanne Flynn
City Chamberlain

Executive Summary–Not a part of the Resolution

This New Resolution for **\$7,756,000 Pump Station and CSO** includes:

<u>Purpose</u>	<u>Capital Budget Items</u>	<u>PPU (Max. Period for Financing)</u>	<u>Total Cost</u>	<u>Other Funds</u>	<u>Bonds Authorized</u>
Section 1: Renovation of Meyer Avenue Pump Station and Pine Street Pump Station, Storm Sewer Separation and Sewer Pipe Lining	Pump Station renovation consisting of station pumping equipment, station piping & valves, control upgrades, Storm Sewer Separation and Pipe Lining	30 years	\$7,756,000	\$0	\$7,756,000
Grand Total			\$7,756,000	\$0	\$7,756,000

VIII. ORDINANCES AND LOCAL LAWS:

IX. PRESENTATION OF PETITIONS AND COMMUNICATIONS:

- 1. FROM ENTERPRISE FLEET PROGRAM**, a presentation regarding the replacement/maintenance of lightweight and midsize vehicles of the city.



City of Poughkeepsie Fleet Proposal Synopsis

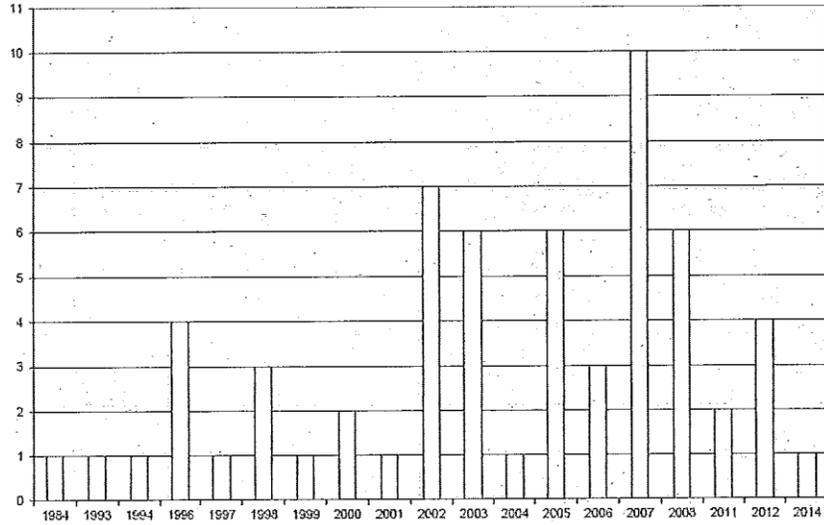
SITUATION

- Current fleet age is negatively impacting the overall budget and fleet operations
 - 57% of the light and medium duty fleet is currently 10 years or older
 - 11 years is the current average vehicle life cycle of the fleet
 - Older vehicles have higher fuel costs, maintenance costs and tend to be unreliable
 - Current vehicle replacement policy is reactive and creates unpredictable capital needs

OBJECTIVES

- Identify an effective vehicle life cycle that maximizes potential equity at time of resale
 - Shorten the current vehicle life cycle from 15 years to 5 years over a 10 year span with an annual conservative savings of over \$12,000 per year by:
 - Significantly reducing the overall fuel spend through more fuel efficient vehicles
 - Significantly reducing maintenance costs and downtime by adding newer vehicles
 - Allowing the city to leverage its buying power and capitalize on resale
 - Frees up capital from the salvage value of its current fleet
 - Provides a lower sustainable fleet cost that is predictable year over year
 - Newer vehicles can increase employee morale and productivity
 - Newer vehicles are safer
 - Leverage an open-ended lease to maximize cash flow opportunities and recognize equity
- Promote Sustainability by reducing carbon emissions emitted through increased fuel efficiency
 - 20%-40% or more potential improvement in the annual tons of carbon emissions emitted for a positive impact on the environment
- Outsourced local fleet management services made available to support the city
 - Access to all fleet management services as applicable to the needs of the city
 - Supports the city's need for fleet evaluation on a quarterly basis assessing costs and reviewing best practices
 - Provide monthly reporting, tracking, and downloads providing real-time information

City of Poughkeepsie - Model Yr Analysis



Fleet Profile

Fleet Replacement Schedule

Vehicle Type	# of Type	Average Age (years)	Average Annual Mileage
Compact Pickup Reg 4x4	3	18.8	6,000
1/2 Ton Pickup Reg 4x4	6	9.9	6,000
3/4 Ton Pickup Reg 4x4	9	11.0	5,000
1 Ton Pickup Reg 4x2	4	6.6	6,000
1/2 Ton Van Cargo	1	31.0	6,000
1 Ton Van Cargo	1	7.7	6,000
Compact Sedan	7	16.2	6,000
Mid-size Sedan	3	10.0	6,000
Full-size Sedan	7	9.7	6,000
1 Ton Cab Chassis	10	9.7	6,000
Compact SUV 4x4	3	0.3	6,000
Mid Size SUV 4x4	6	8.6	6,000
Full Size SUV 4x4	2	11.8	6,000
Med Duty Cab Chassis	1	12.8	6,000
TOTAL/Average	61	10.9	6,000

2015	2016	2017	2018	2019
3				
1		1	3	
2	1	2	3	1
		1		3
1				
4		2	1	
1		1	1	1
	2	3		2
	5	1	1	3
			2	1
	1		2	2
		2		
	1			
TOTAL	17	10	12	11

Replacement Criteria:

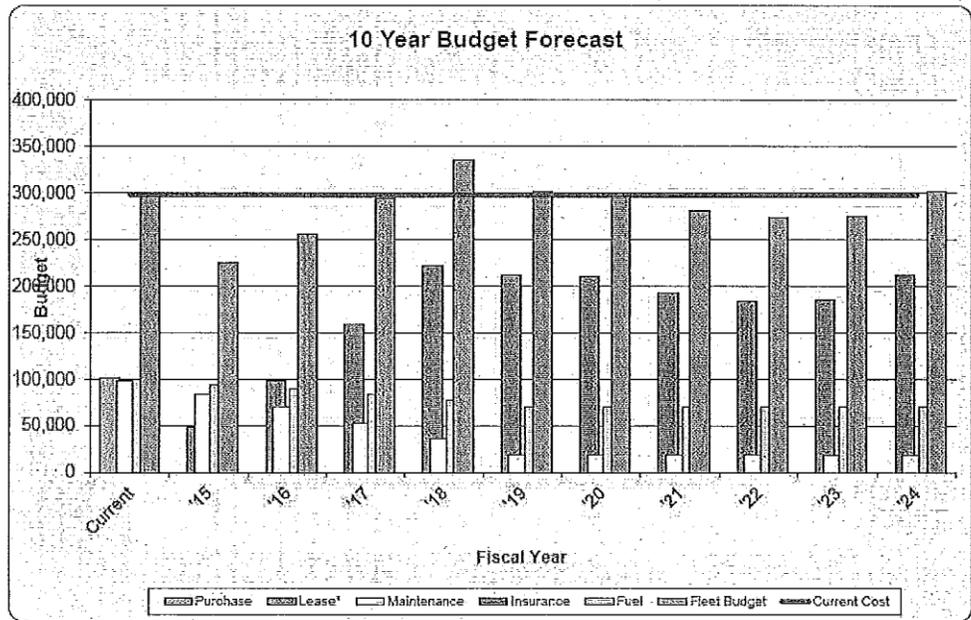
- * Fiscal Year 2015 = Model Year 2000 and older, or odometer over 75,000
- * Fiscal Year 2016 = Model Year 2003 and older, or odometer over 60,000
- * Fiscal Year 2017 = Model Year 2006 and older, or odometer over 45,000
- * Fiscal Year 2018 = Model Year 2008 and older, or odometer over 35,000
- * Fiscal Year 2019 = Remaining Vehicles

City of Poughkeepsie - Fleet Planning Analysis



Current Fleet	61	Fleet Growth	0.00%	Proposed Fleet	61	10 yr Savings	\$141,137
Current Cycle	15.00	Annual Miles	6,000	Proposed Cycle	6.00	Long Term Avg. Savings	\$12,371/yr
Current Maint.	\$135.00	Insurance	\$0.00	Proposed Maint.	\$25.50		4.1%
Fuel Info		MPG	10	Price/Gallon	\$3.25		

Fiscal Year	Fleet Mix				Fleet Cost						Annual Savings
	Fleet Size	Annual Needs	Owned	Leased	Purchase	Lease*	Maintenance	Insurance	Fuel	Fleet Budget	
Current	61	4.1	61	0	100,398	0	98,820	0	99,125	298,343	0
'15	61	12	49	12	0	48,303	82,970	0	93,554	224,827	73,516
'16	61	10	39	22	0	97,523	69,874	0	88,911	256,308	42,035
'17	61	13	26	35	0	168,980	52,781	0	82,875	294,635	3,707
'18	61	13	13	48	0	222,678	35,727	0	76,839	335,244	-36,802
'19	61	13	0	61	0	211,949	18,664	0	70,804	301,417	-3,074
'20	61	12	0	61	0	209,961	18,664	0	70,804	299,428	-1,086
'21	61	10	0	61	0	191,923	18,664	0	70,804	281,391	16,952
'22	61	13	0	61	0	183,639	18,664	0	70,804	273,106	25,236
'23	61	13	0	61	0	185,049	18,664	0	70,804	274,516	23,826
'24	61	13	0	61	0	211,949	18,664	0	70,804	301,417	-3,074



* Lease Rates are conservative estimates

Lake City adopts leasing options for vehicle fleet.

Client's Situational Analysis

- Working fleet of approximately 105 vehicles
- Current life cycle of vehicle is 21 years
- General purpose fleet is not at an ideal utilization
- Image of fleet not up to City's expectations
- High maintenance expenses due to age of fleet and overhead
- Limited available capital resources

Key Strategic Client Objectives

- Create a lower sustainable fleet cost
- Shorten vehicle life cycle from 21 years to 5 years
- Free up maintenance resources for critical service vehicles
- Create an improved image to the community
- Improve fleet utilization

Plan Delivered To Achieve Desired Strategy

- Introduced a 10 year budget model that created an estimated \$1.1MM savings
- Support city's on going fleet evaluations on a quarterly basis assessing costs and reviewing best practices
- Introduced a 5 year vehicle replacement cycle to lower costs and increase dependability
- Newer vehicles will improve MPG by approx 20%



Client Background

Location: Lake City, Florida
Industry: Government
Founded: 1859
Fleet Size: 105 vehicles

Key Results

- Reduced the City's cost within the maintenance facility with less staffing required and has allowed the maintenance staff to direct their focus to large equipment and first responder vehicles.
- The City has been able to reduce the size of the general purpose fleet by 20%.
- The quality and image of the fleet is much improved and with material total cost reductions.



efleets.com

Client Testimonial



The City of Lake City, in years past, followed a strategy of purchasing general purpose vehicles and keeping them until they could not be repaired. This vehicle purchase strategy requires a large monetary investment for a depreciating asset with very high repair cost. Recognizing the cost of this strategy the City determined the leasing of general purpose vehicle was a very good option.

During the first two years of the lease program with Enterprise Fleet Management, the City has leased forty vehicle with twenty nine schedule to be replaced with leased vehicle over the next three years. This project has reduce the City's cost within our maintenance facility with less staffing required and has allowed our maintenance staff to direct their focus to large equipment and first responder vehicles. Additionally, the City has been able to reduce the size of the general purpose fleet by twenty percent. This fleet size reduction is directly related to the lack of need for additional vehicle to maintain operations while vehicles were out of service for repair and under-utilized vehicles. The quality of the fleet is much improved and with material total cost reductions.

Grayson Cason
Assistant City Manager

Additional Enterprise Fleet Management Benefits

A dedication to customer service unsurpassed in the vehicle management industry.

Local locations nationwide – hometown people, hometown service.

You will be able to leverage our scale – with more than 1M vehicles owned and managed by all the divisions of Enterprise.

You get the best value for your used vehicles – due to 800 Enterprise remarketing experts selling more than 650,000 vehicles per year.

Specialized in managing small to mid-sized fleets of vehicles.

Full suite of products and services – including a budgeted maintenance program and risk management.

Integrated transportation solutions provided via our short-term rental, truck and fleet management groups.

We help you save money and improve cash flow when you tap into our line of credit for your fleet vehicle needs.



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Cortland Standard

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January 8, 2014

County considers leasing vehicles

By CATHERINE WILDE
Staff Reporter
cwilde@cortlandstandard.net



Part of the fleet of county owned cars is parked in a lot next to the County Office Building. The county is discussing the possibility of leasing its cars instead of purchasing them.

In an effort to save about \$96,000 annually in maintenance and replacement costs of county vehicles, Cortland County is considering leasing its fleet of vehicles over a five-year contract with Rochester-based Enterprise FM Trust.

The contract would cost \$96,156 yearly, but Highway Superintendent Don Chambers says this cost would pay for itself as the county saves about that much yearly in the expense of repairing and replacing its aging fleet of vehicles.

Chambers presented the plan to the Highway Committee Tuesday. The committee endorsed the idea, which will be considered Thursday by the Health and Human Services Committee and the Judiciary and Public Safety Committee.

Enterprise was the sole respondent to the county's request for proposals. The plan is to gradually phase in leasing the entire fleet of county vehicles: 12 in the Sheriff's Department and 67 vehicles in other county departments.

In the first year, a total of 24 vehicles would be leased, 19 out of the 67 vehicle fleet and five out of the Sheriff's Department fleet of 12 unmarked cars.

Chambers said the savings would be twofold, the county would not only save on repairs but

also benefit from more fuel-efficient vehicles.

In addition, the county would make more at auction by selling 24 vehicles rather than the annual average of about five vehicles sold yearly.

"As you go through the program, you're looking at anywhere between \$25,000 to \$40,000 in additional revenue coming in," Chambers said.

He says 44 percent of the county's fleet is over 10 years old and the county replaces about five vehicles on average each year.

Chambers said in the first year about \$75,000 would be saved by leasing the county fleet and about \$20,000 would be saved in the Sheriff's Department.

If the Legislature approves the idea at its meeting Jan. 23, Chambers said it would take a few months to get the vehicles.

The plan would only cover vehicles under 26,000 pounds.

Legislator James Denkenberger (R-Solon, Truxton and Cuyler), who questioned Chambers about specifics of the proposal during the meeting, such as types of vehicles covered and warranty stipulations, said afterward he thinks it is a "well executed" plan and thinks it is a good idea.

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Westmoreland may sell two-thirds of fleet, start leasing in cost-saving plan

By Rich Cholodofsky
Wednesday, Dec. 17, 2014, 12:01 a.m.



Westmoreland County could soon sell off nearly two-thirds of its vehicle fleet.

To replace them, county commissioners said Tuesday, they will vote on a proposal later this week to lease cars, trucks and other vehicles that are used by roads and parks workers, detectives, park police, sheriff's deputies and other workers.

"We're spending an awful lot on vehicles and maintenance. This way we're constantly getting refreshed vehicles," said Commissioner Charles Anderson.

Public Works Director Greg McCloskey said 105 units of the 164-vehicle fleet will be eligible for the program, which will phase out vehicles owned by the county.

As many as 25 vehicles could be leased each year as part of the program. The county would then sell off the vehicles it owns.

Patrol cars and other official county vehicles could be leased, although heavy equipment and Dumpster trucks would not be part of the lease program.

"This is a home run for the commissioners. It's a great opportunity," McCloskey said.

The proposal calls for the commissioners to award a five-year contract to Enterprise Fleet Management to lease as many as 25 vehicles a year to the county. The county would pay nearly \$145,000 to lease the vehicles next year.

"We'll save money and reduce our maintenance costs," Commissioner Tyler Courtney said. "We'll have to assess this after a period of time to see what the actual dollars are."

McCloskey said the county's fleet includes some vehicles that have more than 300,000 miles and need major repairs.

The lease program will allow the county to continually pick up newer vehicles without having to pay major repair expenses.

The county typically pays between \$300,000 to \$400,000 a year to purchase about eight or nine vehicles, McCloskey said.

Commissioners will formally vote on the proposal Thursday.

"It's a way to freshen up the fleet and save some money in the process," Commissioner Ted Kopas said.

Rich Cholodofsky is a staff writer for Trib Total Media. He can be reached at 724-830-6293 or rcholodofsky@tribweb.com.

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- 2. FROM CORPORATION COUNSEL ACKERMANN, a**
Communication regarding proposed amendments to the parking ordinance to provide for permit districts on Main Street, Davis Place and Rinaldi Blvd.

3. **FROM MICHAEL L. REED**, a notice of intent to renew the Liquor License for Noah's Ark, located at 135 Mill Street. **Referred to Corporation Counsel**
4. **FROM EL PATRON NY FOODS, LLC**, a notice of intent for 411 Main Street to obtain a Liquor License. **Referred to Corporation Counsel**
5. **FROM JUAN JOHNSON**, a notice of property damage sustained on November 2, 2014. **Referred to Corporation Counsel**

X. UNFINISHED BUSINESS:

Councilmember Hermann – asks about the snow banks that are blocking parking meters on Main Street

Councilmember Mallory – requested the Deputy Commissioner of Finance to compile a more clear comparison of the 2013 and 2014 general and sanitation funds – snow clearing schedule for the one-way streets so that residents can be alerted

Councilmember Rich – seconds the snow bank accumulation on Main Street

XI. NEW BUSINESS:

Councilmember Hermann – announcement of an 8th ward meeting

XII. ADJOURNMENT:

A motion was made by Chairman Petsas and Vice Chair Rich to adjourn the meeting at 9:10 p.m.

Dated: July 27, 2015

I hereby certify that this true and correct copy of the Minutes of the Common Council Meeting held on Tuesday, February 17, 2015 at 6:30 p.m.

Respectfully submitted,

Deanne L. Flynn
City Chamberlain



COMMON COUNCIL MEETING

Common Council Chambers

Tuesday, February 17, 2015

6:30 p.m.

Chairman's Response to the Mayor's 2015 State of the City Address

- I. ROLL CALL**

- III. REVIEW OF MINUTES:**

- IV. READING OF ITEMS by the City Chamberlain of any resolutions not listed on the printed agenda.**

- V. PUBLIC PARTICIPATION: Three (3) minutes per person up to 45 minutes of public comment on any agenda and non-agenda items.**

- VI. MAYOR'S COMMENTS:**

- VII. CHAIRMAN'S COMMENTS AND PRESENTATIONS:**

- VIII. MOTIONS AND RESOLUTIONS:**
 - 1. FROM CORPORATION COUNSEL ACKERMANN, Resolution R15-17, approving the settlement of a Tax Certiorari proceeding for 140 Main Street.**

2. **FROM CITY ADMINISTRATOR BUNYI**, Resolution R15-15, amending the budget to provide for two full time bus drivers.
3. **FROM CITY ADMINISTRATOR BUNYI**, Resolution R15-16, approving an application for and financing of the Clean Water Projects relative to the Meyer Avenue and Pine Street pump station.
4. **FROM CORPORATION COUNSEL ACKERMANN**, Resolution R15-18, regarding the redevelopment of vacant properties located at 21 Hooker Avenue, 36 Gifford Avenue, and 263 Church Street.
5. **FROM ASSISTANT CORPORATION COUNSEL AQEEL**, Resolution R15-19, approving amendments to the police departments tow rotational list regulations.

IX. ORDINANCES AND LOCAL LAWS:

X. PRESENTATION OF PETITIONS AND COMMUNICATIONS:

6. **FROM ENTERPRISE FLEET PROGRAM**, a presentation regarding the replacement/maintenance of lightweight and midsize vehicles of the city.
7. **FROM CORPORATION COUNSEL ACKERMANN**, a Communication regarding proposed amendments to the parking ordinance to provide for permit districts on Main Street, Davis Place and Rinaldi Blvd.
8. **FROM MICHAEL L. REED**, a notice of intent to renew the Liquor License for Noah's Ark, located at 135 Mill Street.
9. **FROM EL PATRON NY FOODS, LLC**, a notice of intent for 411 Main Street to obtain a Liquor License.
10. **FROM JUAN JOHNSON**, a notice of property damage sustained on November 2, 2014.

XIII. UNFINISHED BUSINESS:

XIV. NEW BUSINESS:

XV. ADJOURNMENT:

Official Minutes of the Common Council Meeting of February 17, 2015